# **DEFAC Revenue Subcommittee**

# **Background Information for the Preparation of**

# March-09

# **General Fund Revenue Estimates**

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# PERSONAL INCOME TAX -- Withholding

# **Mar-09**

#### **ESTIMATES**

	FY2008	FY2009				FY2010			FY2011		
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	
WITHHOLDING	\$872.6	\$870.0	\$857.0	(\$13.0)	\$887.4	\$861.3	(\$26.1)	\$922.9	\$891.4	(\$31.5)	
GROWTH RATE	1.2%	-0.3%	-1.8%	-1.5%	2.0%	0.5%	-1.5%	4.0%	3.5%	-0.5%	

#### **TRACKING**

		Tracking	g As Of:		Growth Needed to Hit	Estimate	if revenue fol	lows trend:
	<u>YTD</u>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$580.9	-0.8%	-1.5%	-0.7%	<u>ESTIMATE</u>	\$859.5	\$863.6	\$865.6
FY2008	\$589.8				-2.4%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):											
	FY2008		FY2009			FY2010			FY2011		
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	
DE EMPLOYMENT	0.1%	-1.4%	-1.7%	-0.3%	-1.1%	-1.8%	-0.7%	0.6%	0.3%	-0.3%	
DE PERSONAL INCOME	3.9%	3.5%	3.1%	-0.4%	2.4%	1.6%	-0.8%	3.3%	2.5%	-0.8%	
		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	Mar-09		<u>Dec-08</u>	<u>Mar-09</u>		
REAL GDP	2.4%	-1.0%	-1.8%	-0.8%	-0.1%	-1.8%	-1.7%	3.1%	2.9%	-0.2%	

#### **OTHER KEY CONSIDERATIONS**

Additional downward revisions to economic outlook.

Weak financial sector bonuses.

# PERSONAL INCOME TAX -- Estimated

*Mar-09* 

#### **ESTIMATES**

	FY2008		FY2009			FY2010		FY2011		
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	<b>CHANGE</b>	<u>Dec-08</u>	<u>Mar-09</u>	<b>CHANGE</b>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>
PIT - ESTIMATED	\$156.6	\$148.0	\$144.0	(\$4.0)	\$151.0	\$138.0	(\$13.0)	\$157.0	\$144.0	(\$13.0)
GROWTH RATE	-1.5%	-5.5%	-8.0%	-2.6%	2.0%	-4.2%	-6.2%	4.0%	4.3%	0.3%

Note: Federal Stimulus (2.0) (3.0)

#### **TRACKING**

		Tracking	g As Of:		Growth Needed to Hit	d to HitEstimate if revenue follows				
	<u>YTD</u>	Dec-08	<u>Mar-09</u>	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.		
FY2009	\$90.1	-1.0%	-2.2%	-1.1%	<u>ESTIMATE</u>	\$153.2	\$148.6	\$148.9		
FY2008	\$92.1				-16.4%					

<b>ECONOMICS / DE</b>	ECONOMICS / DEMOGRAPHICS (percent change from previous year):											
	FY2008		FY2009	-	FY2010			FY2011				
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u> Mar-09</u>	CHANGE		
S&P 500	1.9%	-30.0%	-36.0%	-6.0%	6.4%	-6.0%	-12.4%	12.9%	17.2%	4.3%		
U.S. DIVIDENDS, INTEREST & RENTAL INCOME	7.0%	1.3%	-1.2%	-2.5%	-3.6%	-6.7%	-3.1%	3.5%	0.1%	-3.4%		

ESTIMATED TAX PAYMENTS DUE:	9/15/2008	1/15/2009	4/30/2009	6/15/2009	

# PERSONAL INCOME TAX -- Final Payments

*Mar-09* 

#### **ESTIMATES**

	FY2008		FY2009			FY2010			FY2011		
	ACTUAL	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	<u>CHANGE</u>	
PIT - FINAL	\$161.7	\$145.0	\$137.0	(\$8.0)	\$149.4	\$134.0	(\$15.4)	\$155.3	\$138.0	(\$17.3)	
GROWTH RATE	11.7%	-10.3%	-15.3%	-4.9%	3.0%	-2.2%	-5.2%	4.0%	3.0%	-1.0%	

Note: Federal Stimulus \$0.0 (\$3.0)

### **TRACKING**

		Tracking	g As Of:		Growth Needed to Hit	Estimate	if revenue foll	lows trend:
	<u>YTD</u>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$24.5	-6.1%	-13.4%	-7.3%	<u>ESTIMATE</u>	\$140.1	\$140.7	\$143.8
FY2008	\$28.3				-15.7%			

<b>ECONOMICS / DE</b>	ECONOMICS / DEMOGRAPHICS (percent change from previous year):												
	FY2008 FY2009			FY2010 FY2011				FY2011					
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE			
S&P 500	1.9%	-30.0%	-36.0%	-6.0%	6.4%	-6.0%	-12.4%	12.9%	17.2%	4.3%			
U.S. DIVIDENDS, INTEREST & RENTAL INCOME	7.0%	1.3%	-1.2%	-2.5%	-3.6%	-6.7%	-3.1%	3.5%	0.1%	-3.4%			

# PERSONAL INCOME TAX -- Prior Year & Refunds

# *Mar-09*

#### **PRIOR YEAR ESTIMATES**

	FY2008	FY2009				FY2010		FY2011		
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>
PIT - PRIOR YEAR	\$7.9	\$8.2	\$8.2	\$0.0	\$8.6	\$8.5	(\$0.1)	\$9.0	\$8.8	(\$0.2)
GROWTH RATE	9.0%	3.9%	3.9%	0.0%	4.9%	3.7%	-1.2%	5.0%	3.5%	-1.5%

#### **PRIOR YEAR TRACKING**

		Trackin	g as of:		Growth Needed to Hit	Estimate	if revenue foll	lows trend:
	<u>YTD</u>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	Mar-09	<u>FY 08</u>	3 YR AVG.	5 YR AVG.
FY2009	\$4.5	26.1%	0.6%	-25.5%	<u>ESTIMATE</u>	\$7.9	\$7.8	\$8.2
FY2008	\$4.5				8.2%			

#### **REFUND ESTIMATES**

	FY2008		FY2009			FY2010			FY2011	
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	<b>CHANGE</b>	<u>Dec-08</u>	<u>Mar-09</u>	<b>CHANGE</b>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>
PIT - REFUNDS	(\$191.9)	(\$198.0)	(\$198.0)	\$0.0	(\$207.9)	(\$195.0)	\$12.9	(\$218.3)	(\$201.8)	\$16.4
GROWTH RATE	16.6%	3.2%	3.2%	0.0%	5.0%	-1.5%	-6.5%	5.0%	3.5%	-1.5%

#### **REFUND TRACKING**

		Tracking as of:			Growth Needed to Hit	Estimate	if revenue foll	lows trend:
	<u>YTD</u>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	Mar-09	<u>FY 08</u>	3 YR AVG.	5 YR AVG.
FY2009	(\$75.5)	-11.4%	-1.0%	10.5%	<u>ESTIMATE</u>	(\$190.1)	(\$195.9)	(\$202.9)
FY2008	(\$76.2)				5.9%			

# Summary of Personal Income Tax Components

March-09	Fiscal	Year 2008			Fiscal Y	ear 2009	
		Percent Change		DEFAC	Percent	Revenue Sub- Committee	Percent
<u>Category</u>	<u>Actual</u>	Over FY 06		<u>Dec-08</u>	<u>Change</u>	<u>Mar-09</u>	<u>Change</u>
Withholding	\$872.6	1.2%		\$870.0	-0.3%	\$857.0	-1.8%
Estimated	\$156.6	-1.5%		\$148.0	-5.5%	\$144.0	-8.0%
Final Returns	\$161.7	11.7%		\$145.0	-10.3%	\$137.0	-15.3%
Prior Year	\$7.9	9.0%		\$8.2	3.9%	\$8.2	3.9%
Total (1)	\$1,198.8	0.8%		\$1,171.2	-2.3%	\$1,146.2	-4.4%
Refund Forecast							
Refunds	(\$191.9)	16.6%		(\$198.0)	3.2%	(\$198.0)	3.2%
Net PIT	\$1,006.9	-0.8%	ŀ	\$973.2	-3.3%	\$948.2	-5.8%
			-				
State Tax Policy Federal Tax Policy Nonrecurring Payments Total Adjustments	\$0.0 \$0.0 (\$10.0) (\$10.0)			\$0.0 \$1.0 \$0.0 \$1.0		\$0.0 \$3.0 \$0.0 \$3.0	
Adjusted Total	\$996.9	1.7%		\$974.2	-2.3%	\$951.2	-4.6%

# Summary of Personal Income Tax Components

March-09		Fiscal Y	ear 2010			Fiscal Y	ear 2011	
			Revenue Sub-				Revenue Sub-	
	DEFAC	Percent	Committee	Percent	DEFAC	Percent	Committee	Percent
<u>Category</u>	<u>Dec-08</u>	<u>Change</u>	<u>Mar-09</u>	<u>Change</u>	<u>Dec-08</u>	<u>Change</u>	<u>Mar-09</u>	<u>Change</u>
Withholding	\$887.4	2.0%	\$861.3	0.5%	\$922.9	4.0%	\$891.4	3.5%
Estimated	\$151.0	2.0%	\$138.0	-4.2%	\$157.0	4.0%	\$144.0	4.3%
Final Returns	\$149.4	3.0%	\$134.0	-2.2%	\$155.3	3.9%	\$138.0	3.0%
Prior Year	\$8.6	4.9%	\$8.5	3.7%	\$9.0	4.7%	\$8.8	3.5%
Total (1)	\$1,196.4	2.2%	\$1,141.8	-0.4%	\$1,244.2	4.0%	\$1,182.2	3.5%
Refund Forecast								
Refunds	(\$207.9)	5.0%	(\$195.0)	-1.5%	(\$218.3)	5.0%	(\$201.8)	3.5%
Net PIT	\$988.5	1.6%	\$946.8	-0.1%	\$1,025.9	3.8%	\$980.4	3.5%
State Tax Policy	\$0.0		\$0.3		\$0.3		\$0.3	
Federal Tax Policy	\$1.0		\$7.0		\$0.0		\$3.0	
Nonrecurring Payments	\$0.0		\$0.0		\$0.0		\$0.0	
Total Adjustments	\$1.0		\$7.3		\$0.3		\$3.3	
Adjusted Total	\$989.5	1.6%	\$954.1	0.3%	\$1,026.2	3.7%	\$983.7	3.1%

### CORPORATE FRANCHISE TAX

# **Mar-09**

#### **ESTIMATES**

	FY2008		FY2009			FY2010			FY2011	
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE
GROSS AMOUNT	\$566.3	\$565.1	\$571.0	\$5.9	\$497.3	\$502.5	\$5.2	\$507.2	\$512.5	\$5.3
GROWTH RATE	4.8%	-0.2%	0.8%	1.0%	-12.0%	-12.0%	0.0%	2.0%	2.0%	0.0%
REFUNDS	(\$8.7)	(\$10.0)	(\$7.0)	\$3.0	(\$10.0)	(\$12.0)	(\$2.0)	(\$10.0)	(\$12.0)	(\$2.0)
GROWTH RATE	-11.6%	14.7%	-19.7%	-34.4%	0.0%	71.4%	71.4%	0.0%	0.0%	0.0%
NET	\$557.6	\$555.1	\$564.0	\$8.9	\$487.3	\$490.5	\$3.2	\$497.2	\$500.5	\$3.3
GROWTH RATE	5.1%	-0.4%	1.2%	1.6%	-12.2%	-13.0%	-0.8%	2.0%	2.0%	0.0%

#### **TRACKING**

		TIAUNIII	g as of:		Growth Needed to Hit	if revenue follows trend:		
	<u>AMOUNT</u>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$328.2	-2.0%	2.2%	4.2%	<u>ESTIMATE</u>	\$578.7	\$624.2	\$628.5
FY2008	\$321.2				-0.9%			

<b>ECONOMICS</b> /	DEMOGRAPHIC	S (percent	change f	rom previo	ous year):							
	FY2008		FY2009			FY2010			FY2011			
	ACTUAL	<u>Dec-08</u>	Mar-09	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	<b>CHANGE</b>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>		
REAL GDP	2.4%	-1.0%	-1.8%	-0.8%	-0.1%	-1.8%	-1.7%	3.1%	2.9%	-0.2%		
S&P 500	1.9%	-30.0%	-36.0%	-6.0%	6.4%	-6.0%	-12.4%	12.9%	17.2%	4.3%		

	FY2008	FY2009			FY2010			FY2011		
ADJUSTMENTS	\$0.0	(\$28.5)			(\$24.0)		Fu	Illy Implement	ed	
ADJUSTED GROWTH RATE	4.8%	-4.2%			-11.8%		2.0%			
QUARTERLY TAX PAYI	MENTS DUE:	9/1/2008	20.0%	12/1/2008	20.0%	3/1/2009	Prior CY balance	6/1/2009	40.0%	
NON-QUARTERLY TAX	PAYMENTS ( < \$5	5,000) DUE:	3/1/2009	100% (includ	es all new co	rporations)				

# **BUSINESS ENTITY FEES**

# *Mar-09*

#### **ESTIMATES**

	FY2008		FY2009			FY2010			FY2011	
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE
GROSS AMOUNT	\$63.4	\$50.4	\$50.4	\$0.0	\$51.9	\$51.9	\$0.0	\$53.5	\$53.5	\$0.0
GROWTH RATE	-3.1%	-20.5%	-20.5%	0.0%	3.0%	3.0%	0.0%	3.0%	3.0%	0.0%

		Trackin	g as of:		Growth Needed to Hit	Estimate	e if revenue fol	lows trend:
	<u>AMOUNT</u>	Dec-08	Mar-09	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$32.8	-24.3%	-21.3%	3.1%	<u>ESTIMATE</u>	\$49.9	\$52.6	\$53.3
FY2008	\$41.7				-19.0%			

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	FY2008		FY2009			FY2010			FY2011	
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE
REAL GDP	2.4%	-1.0%	-1.8%	-0.8%	-0.1%	-1.8%	-1.7%	3.1%	2.9%	-0.2%
S&P 500	1.9%	-30.0%	-36.0%	-6.0%	6.4%	-6.0%	-12.4%	12.9%	17.2%	4.3%

OTHER RET CON				
	<u>FY2008</u>	<u>FY2009</u>	<u>FY2010</u>	<u>FY2011</u>
ADJUSTMENTS ADJUSTED GROWTH	\$0.0 <del>1</del>	\$0.0	F.I.	F.I.
RATE	-3.1%	-20.5%	3.0%	3.0%

# LLC's / LP's & UNIFORM COMMERCIAL CODE

#### Mar-09

#### LLC's / LP's

	FY2008		FY2009			FY2010			FY2011	
	<u>ACTUAL</u>	Dec-08	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	Mar-09	CHANGE	Dec-08	<u>Mar-09</u>	<u>CHANGE</u>
LLC's / LLP's	\$107.6	\$138.1	\$138.1	\$0.0	\$147.7	\$147.7	\$0.0	\$158.1	\$158.1	\$0.0
GROWTH RATE	17.0%	28.4%	28.4%	0.0%	7.0%	7.0%	0.0%	7.0%	7.0%	0.0%
TRACKING										
		Tr	acking as of		Growt	h Needed to	Hit	Estimate	if revenue follo	ows trend:
	YTD	Dec-08	Mar-09	CHANGE		Mar-09		FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$21.7	7.8%	1.5%	-6.2%	<u>E</u>	STIMATE		\$109.2	\$114.8	\$121.2
FY2008	\$21.4					35.1%				
OTHER KEY CONS	IDERATION	S								
	FY2008		FY2009			FY2010			FY2011	
ADJUSTMENTS	\$0.0		(\$24.0)			(\$24.0)			\$0.0	
ADJUSTED GROWTH										
RATE	0.0%		6.1%			8.4%			7.0%	

### **UNIFORM COMMERCIAL CODE**

	FY2008		FY2009			FY2010			FY2011	
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	Mar-09	CHANGE	Dec-08	Mar-09	CHANGE
UCC	\$13.6	\$10.5	\$10.5	\$0.0	\$10.8	\$10.8	\$0.0	\$11.2	\$11.1	(\$0.1)
GROWTH RATE	4.5%	-22.8%	-22.8%	0.0%	2.7%	2.7%	0.0%	3.4%	2.9%	-0.5%
TRACKING										
		<u>T</u>	racking as of	<u>.</u>	Growt	n Needed to	Hit	Estimate	f revenue foll	ows trend:
	<u>YTD</u>	<u>Dec-08</u>	Mar-09	<b>CHANGE</b>		Mar-09		FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$7.3	-23.9%	-21.6%	2.3%	<u>E</u>	STIMATE		\$10.7	\$11.0	\$11.1
FY2008	\$9.3					-25.5%				
OTHER KEY CONSI	DERATIONS	S								
	FY2008		FY2009			FY2010			FY2011	
ADJUSTMENTS	\$0.0		(\$1.2)			(\$1.2)			F.I.	
ADJUSTED GROWTH RATE			-31.6%			-8.7%			2.9%	

### CORPORATE INCOME TAX

#### *Mar-09*

#### **ESTIMATES**

	FY2008		FY2009			FY2010			FY2011	
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	<b>CHANGE</b>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE
GROSS AMOUNT	\$227.8	\$140.0	\$136.0	(\$4.0)	\$102.0	\$80.0	(\$22.0)	\$111.6	\$89.6	(\$22.0)
GROWTH RATE	19.4%	-38.5%	-40.3%	-1.8%	-27.1%	-41.2%	-14.0%	9.4%	12.0%	2.6%
REFUNDS	(\$49.3)	(\$50.0)	(\$50.0)	\$0.0	(\$45.0)	(\$40.0)	\$5.0	(\$35.0)	(\$35.0)	\$0.0
GROWTH RATE	-2.4%	1.4%	1.4%	0.0%	-10.0%	-20.0%	-10.0%	-22.2%	-12.5%	9.7%
NET	\$178.5	\$90.0	\$86.0	(\$4.0)	\$57.0	\$40.0	(\$17.0)	\$76.6	\$54.6	(\$22.0)
GROWTH RATE	27.2%	-49.6%	-51.8%	-2.2%	-36.7%	-53.5%	-16.8%	34.4%	36.5%	2.1%

Note: Federal Stimulus: (4.0) (8.0)

TRACKING								
		Trackin	g as of:		Growth Needed to Hit	Estimate	if revenue foll	ows trend:
	<u>AMOUNT</u>	Dec-08	<u>Mar-09</u>	<b>CHANGE</b>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$91.1	1.0%	20.8%	19.8%	<u>ESTIMATE</u>	\$275.2	\$243.5	\$240.1
FY2008	\$75.4				-70.5%			
Adjusted for No	n-recurring payments		<b>► -21.6%</b>		<b>-49.8%</b>			

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	FY2008		FY2009			FY2010			FY2011	
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE
REAL GDP	2.4%	-1.0%	-1.8%	-0.8%	-0.1%	-1.8%	-1.7%	3.1%	2.9%	-0.2%
U.S. CORPORATE PROFITS	-3.2%	-18.9%	-26.1%	-7.2%	16.3%	5.4%	-10.9%	6.0%	19.0%	13.0%
		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	<u>Mar-09</u>	
DE EMPLOYMENT	0.1%	-1.4%	-1.7%	-0.3%	-1.1%	-1.8%	-0.7%	0.6%	0.3%	-0.3%

	FY2008	FY2009			FY2010			FY2011	
ADJUSTMENTS	(53.0)	(18.0)			7.0			F.I.	
ADJUSTED GROWTH RATE	-10.6%	-34.7%			-42.7%			33.2%	
Reduction in U.S. corp Large refund claim und	•								
Weak									
TENTATIVE TAX PAYN	MENTS DUE:	9/15/2008	20.0%	12/15/2008	10.0%	4/1/2009	50.0%	6/15/2009	20.0%

### BANK FRANCHISE TAX

*Mar-09* 

#### **ESTIMATES**

	FY2008		FY2009			FY2010		FY2011			
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	<u>CHANGE</u>	
GROSS AMOUNT	\$129.7	\$113.0	\$94.3	(\$18.7)	\$98.1	\$54.4	(\$43.7)	\$102.9	\$59.5	(\$43.4)	
GROWTH RATE	-26.0%	-12.9%	-27.3%	-14.4%	-13.2%	-42.3%	-29.1%	4.9%	9.4%	4.5%	

#### **TRACKING**

		Trackin	g as of:		Growth Needed to Hit	Estimate	if revenue foll	lows trend:
	<u>AMOUNT</u>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$68.9	21.0%	-3.1%	-24.0%	<u>ESTIMATE</u>	\$125.7	\$129.2	\$133.1
FY2008	\$71.1				-56.7%			

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	FY2008		FY2009	-		FY2010			FY2011			
	<u>ACTUAL</u>	Dec-08	Mar-09	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE		
SIX MONTH T-BILL	3.0%	0.9%	0.8%	-0.1%	1.3%	0.5%	-0.8%	3.1%	1.4%	-1.7%		
CONSUMER INSTALLMENT CREDIT	5.4%	2.1%	1.8%	-0.3%	2.3%	3.1%	0.8%	3.4%	3.6%	0.2%		
		<u>Dec-08</u>	Mar-09		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	<u>Mar-09</u>			
DE FIRE EMPLOYMENT	0.8%	-1.7%	-1.2%	0.5%	-2.2%	-2.2%	0.0%	-0.3%	-0.6%	-0.3%		

ADJUSTMENTS ADJUSTED GROWTH	FY2008 (\$10.5)	<u>FY2009</u> (\$24.0)			FY2010 \$0.0			FY2011 \$0.0	
RATE	-29.5%	-41.0%			-22.6%			9.4%	
ESTIMATED TAX PAYM	ENTS DUE:	9/1/2008	20.0%	12/1/2008	20.0%	3/1/2009	Balance	6/1/2009	40.0%

# **GROSS RECEIPTS TAX**

# *Mar-09*

#### **ESTIMATES**

	FY2008		FY2009			FY2010		FY2011			
	ACTUAL	<u>Dec-08</u>	<u> Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	
GROSS AMOUNT	\$162.1	\$181.6	\$170.0	(\$11.6)	\$197.8	\$184.0	(\$13.8)	\$205.7	\$190.5	(\$15.2)	
GROWTH RATE	3.1%	12.0%	4.9%	-7.2%	8.9%	8.2%	-0.7%	4.0%	3.5%	-0.5%	

### **TRACKING**

		<u> </u>	racking as o	<u>of:</u>	Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>AMOUNT</u>	Dec-08	Mar-09	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.	
FY2009	\$112.8	3.8%	2.0%	-1.8%	<u>ESTIMATE</u>	\$165.3	\$160.6	\$161.6	
FY2008	\$110.6				11.1%				

<b>ECONOMICS / DEM</b>	<b>IOGRAPHIC</b>	CS (percent	change f	rom previo	us year):					
	FY2008		FY2009			FY2010			FY2011	
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u> Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>
NOMINAL CONSUMER EXP	5.2%	-0.1%	-0.2%	-0.1%	2.0%	0.3%	-1.7%	4.7%	4.0%	-0.7%
CRUDE OIL PRICE	54.0%	-31.6%	-33.9%	-2.3%	-29.0%	-35.0%	-6.0%	42.4%	30.2%	-12.2%
		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	<u>Mar-09</u>	
DE PERSONAL INCOME	3.9%	3.5%	3.1%	-0.4%	2.4%	1.6%	-0.8%	3.3%	2.5%	-0.8%
DE EMPLOYMENT	0.1%	-1.4%	-1.7%	-0.3%	-1.1%	-1.8%	-0.7%	0.6%	0.3%	-0.3%

_	FY2008	FY2009	<u>FY2010</u>	<u>FY2011</u>
ADJUSTMENTS	\$0.0	(\$20.4)	(\$41.9)	\$0.0
ADJUSTED GROWT	H			
RATE	3.1%	-7.7%	-5.0%	3.5%
Tax increase effective	/e 1-1-2009.			

# LOTTERY Mar-09

#### **ESTIMATES**

	FY2008		FY2009			FY2010			FY2011	
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	<u>CHANGE</u>
LOTTERY - TOTAL	\$252.5	\$240.5	\$240.5	\$0.0	\$231.3	\$241.3	\$10.0	\$180.1	\$194.0	\$14.0
GROWTH RATE	-1.6%	-4.8%	-4.8%	0.0%	-3.8%	0.3%	4.1%	-22.1%	-19.6%	2.6%
VIDEO	\$213.0	\$202.0	\$203.0	\$1.0	\$192.0	\$203.0	\$11.0	\$140.0	\$155.0	\$15.0
GROWTH RATE	-2.6%	-5.2%	-4.7%	0.5%	-5.0%	0.0%	5.0%	-27.1%	-23.6%	3.4%
TRADITIONAL	\$39.5	\$38.5	\$37.5	(\$1.0)	\$39.3	\$38.3	(\$1.0)	\$40.1	\$39.0	(\$1.0)
GROWTH RATE	4.2%	-2.4%	-4.9%	-2.5%	2.0%	2.0%	0.0%	2.0%	2.0%	0.0%

<b>TRACKING</b>								
TOTAL (Accounting)	)	<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate	if revenue foll	ows trend:
	<u>AMOUNT</u>	<u>Dec-08</u>	<u>Mar-09</u>	<b>CHANGE</b>	Mar-09	FY 08	3 YR AVG.	<u>5 YR AVG.</u>
FY2009	\$155.9	-0.6%	-3.9%	-3.3%	<u>ESTIMATE</u>	\$242.7	\$241.1	\$241.7
FY2008	\$162.2				-6.3%			
VIDEO (Lottery Offic	:e)	Trackin	g as of:		Growth Needed to Hit			
	<u>AMOUNT</u>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	<u>5 YR AVG.</u>
FY2009	\$132.5	-0.6%	-4.3%	-3.7%	<u>ESTIMATE</u>	\$204.0	\$203.3	\$203.9
FY2008	\$138.4				-5.5%			
TRADITIONAL (Lotte	ery Office)	Trackin	g as of:		Growth Needed to Hit			
	<b>AMOUNT</b>	<u>Dec-08</u>	Mar-09	<b>CHANGE</b>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$23.4	-0.4%	-1.6%	-1.2%	<u>ESTIMATE</u>	\$38.8	\$37.8	\$37.8
FY2008	\$23.8				-10.0%			

### **OTHER KEY CONSIDERATIONS**

	FY2008	FY2009	<u>FY2010</u>	FY2011
ADJUSTMENTS ADJUSTED GROWTH	\$15.1	(\$13.5)	(\$9.5)	\$70.0
RATE	2.8%	-10.1%	2.1%	9.4%

Maryland voters approve slots machines. Impact on Delaware: FY 09: \$0; FY 10: \$0; FY 11: (\$55)

# ABANDONED PROPERTY

# *Mar-09*

#### **ESTIMATES**

	FY2008		FY2009			FY2010			FY2011	
	<u>ACTUAL</u>	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE
GROSS AMOUNT	\$375.6	\$390.4	\$390.4	\$0.0	\$330.0	\$330.0	\$0.0	\$365.0	\$365.0	\$0.0
GROWTH RATE	-1.2%	3.9%	3.9%	0.0%	-15.5%	-15.5%	0.0%	10.6%	10.6%	0.0%
Adjusted Total	\$360.6		\$375.4			\$354.0			\$389.0	

#### **TRACKING**

		Trackin	g as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>AMOUNT</u>	<u>Dec-08</u>	Mar-09	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.	
FY2009	\$214.2	-29.4%	1.4%	30.8%	<u>ESTIMATE</u>	\$365.7	\$427.9	\$452.0	
FY2008	\$211.2				7.2%				
	<b>*</b>				,-				

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	FY2008		FY2009	•		FY2010			FY2011	
	ACTUAL	Dec-08	Mar-09	CHANGE	Dec-08	Mar-09	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE
S & P 500	1.9%	-30.0%	-36.0%	-6.0%	6.4%	-6.0%	-12.4%	12.9%	17.2%	4.3%
U.S. DIVIDENDS, INTEREST & RENTAL INCOME	7.0%	1.3%	-1.2%	-2.5%	-3.6%	-6.7%	-3.1%	3.5%	0.1%	-3.4%

		<u>FY2010</u> \$23.0	<u>FY2011</u> \$0.0
3.6%	3.4%	-5.4%	9.9%

### **HOSPITAL BOARD & TREATMENT**

**Mar-09** 

#### **ESTIMATES**

	FY2008		FY2009			FY2010		FY2011		
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE
GROSS AMOUNT	\$71.3	\$76.6	\$76.2	(\$0.4)	\$81.4	\$80.9	(\$0.5)	\$84.7	\$84.1	(\$0.6)
GROWTH RATE	12.2%	7.4%	6.9%	-0.6%	6.3%	6.2%	-0.1%	4.1%	4.0%	-0.1%

#### **TRACKING**

		Trackin	g as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>AMOUNT</u>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.	
FY2009	\$51.4	6.9%	12.1%	5.3%	<u>ESTIMATE</u>	\$80.0	\$79.6	\$79.1	
FY2008	\$45.8				-2.6%				
	·								

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

		- (1			···						
	FY2008		FY2009			FY2010			FY2011		
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	
US POPULATION 65+	1.9%	2.1%	2.1%	0.0%	1.9%	1.9%	0.0%	2.0%	2.0%	0.0%	

	FY2008	<u>FY2009</u>	<u>FY2010</u>	<u>FY2011</u>
ADJUSTMENTS ADJUSTED GROWTH	\$0.0	F.I.	F.I.	F.I.
RATE	19.0%	6.9%	6.2%	4.0%
İ				

# **DIVIDENDS & INTEREST**

# *Mar-09*

#### **ESTIMATES**

	FY2008		FY2009		FY2010			FY2011		
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	<u>CHANGE</u>
GROSS AMOUNT	\$32.9	\$17.7	\$9.0	(\$8.7)	\$19.0	\$12.0	(\$7.0)	\$21.5	\$19.0	(\$2.5)
GROWTH RATE	30.4%	-46.3%	-72.7%	-26.4%	7.3%	33.3%	26.0%	13.2%	58.3%	45.2%

#### **TRACKING**

		Trackin	g as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>AMOUNT</u>	<u>Dec-08</u>	Mar-09	<u>CHANGE</u>	Mar-09	FY 08		5 YR AVG.	
FY2009	\$9.7	-48.0%	-54.9%	-6.9%	<u>ESTIMATE</u>	\$14.9	\$16.0	\$15.7	
FY2008	\$21.6				-106.5%				

ECONOMICS / DEMOGRAPHICS (percent change from previous year):											
	FY2008		FY2009		FY2010			FY2011			
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	Mar-09	<u>CHANGE</u>	
SIX MONTH T-BILL	3.0%	0.9%	0.8%	-0.1%	1.3%	0.5%	-0.8%	3.1%	1.4%	-1.7%	
10 YEAR U.S. BOND	4.1%	3.3%	3.2%	-0.1%	3.6%	2.8%	-0.8%	4.4%	3.3%	-1.1%	
U.S. DIVIDENDS, INTEREST & RENTAL INCOME	7.0%	1.3%	-1.2%	-2.5%	-3.6%	-6.7%	-3.1%	3.5%	0.1%	-3.4%	

### REALTY TRANSFER TAX

# *Mar-09*

#### **ESTIMATES**

	FY2008		FY2009		FY2010			FY2011		
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE
GROSS AMOUNT	\$76.0	\$50.0	\$45.0	(\$5.0)	\$37.5	\$31.3	(\$6.2)	\$39.3	\$32.4	(\$7.0)
GROWTH RATE	-16.5%	-34.2%	-40.8%	-6.6%	-25.1%	-30.4%	-5.4%	5.0%	3.5%	-1.5%
GROWITIKATE	-10.576	-54.2 /6	-40.076	-0.076	-23.176	-30.476	-3.4 /0	3.0 %	3.376	

<b>TRACKING</b>								
		GF Track	ing as of:		Growth Needed to Hit	Estimate	if revenue fol	lows trend:
	<u>AMOUNT</u>	<u>Dec-08</u>	Mar-09	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$33.7	-89.6%	-44.8%	44.7%	<u>ESTIMATE</u>	\$41.6	\$47.4	\$46.5
FY2008	\$61.1							
<b>Gross Revenue</b>	Tracking —	<b></b>	-44.1%		-30.5%			

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

		<u> </u>								
	FY2008		FY2009			FY2010			FY2011	
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>
EFFECTIVE HOME MORTGAGE INTEREST RATE	6.3%	5.8%	5.7%	-0.1%	5.6%	5.2%	-0.4%	6.2%	5.6%	-0.6%
		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	<u>Mar-09</u>	
DE EMPLOYMENT	0.1%	-1.4%	-1.7%	-0.3%	-1.1%	-1.8%	-0.7%	0.6%	0.3%	-0.3%

	FY2008	<u>FY2009</u>	<u>FY2010</u>	<u>FY2011</u>
ADJUSTMENTS ADJUSTED GROWTH	\$20.0	\$12.0	\$20.0	\$20.0
RATE	-13.5%	-40.6%	-10.0%	2.1%

### **ESTATE TAX**

### *Mar-09*

#### **ESTIMATES**

	FY2008		FY2009	FY2009		FY2010			FY2011		
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	
GROSS AMOUNT	\$0.3	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	
GROWTH RATE	-10.5%	-100.0%	-100.0%	0.0%	NA	NA	NA	NA	NA	NA	
GROWITTRATE	-10.5 /6	-100.076	-100.076	0.0 /6	INA	INA	INA	INA	INA		

#### **TRACKING**

			g as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>AMOUNT</u>	<u>Dec-08</u>	<u>Mar-09</u>	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.	
FY2009	\$0.0	-93.5%	-70.6%	22.9%	<u>ESTIMATE</u>	\$0.1	\$0.0	\$0.1	
FY2008	\$0.1				-117.1%				

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

					<u>, , , , , , , , , , , , , , , , , , , </u>						
	FY2008		FY2009			FY2010			FY2011		
	ACTUAL	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	
S&P 500	1.9%	-30.0%	-36.0%	-6.0%	6.4%	-6.0%	-12.4%	12.9%	17.2%	4.3%	
US POPULATION 65+	1.9%	2.1%	2.1%	0.0%	1.9%	1.9%	0.0%	2.0%	2.0%	0.0%	

#### **OTHER KEY CONSIDERATIONS**

	FY2008	FY2009	<u>FY2010</u>	<u>FY2011</u>
ADJUSTMENTS ADJUSTED GROWTH	\$0.0	\$0.0	\$0.0	\$0.0
RATE	0.0%	NA	NA	NA

With exception of late filers, amended returns and returns on extension, filings will cease after September 30, 2005.

# **INSURANCE TAX**

# *Mar-09*

#### **ESTIMATES**

	FY2008	FY2009				FY2010			FY2011		
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	
GROSS AMOUNT	\$80.8	\$99.5	\$87.0	(\$12.5)	\$89.2	\$69.3	(\$19.8)	\$93.6	\$72.0	(\$21.6)	
GROWTH RATE	-8.4%	23.1%	7.6%	-15.5%	-10.4%	-20.3%	-9.9%	5.0%	3.8%	-1.2%	

<b>TRACKING</b>								
		Trackin	g as of:		Growth Needed to Hit	Estimate	if revenue fol	lows trend:
	<u>AMOUNT</u>	Dec-08	Mar-09	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$37.2	-21.7%	-24.8%	-3.1%	<u>ESTIMATE</u>	\$60.8	\$60.5	\$63.2
FY2008	\$49.5				58.8%			
	•							

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	FY2008		FY2009		FY2010			FY2011		
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	<b>CHANGE</b>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	<u>CHANGE</u>
S&P 500	1.9%	-30.0%	-36.0%	-6.0%	6.4%	-6.0%	-12.4%	12.9%	17.2%	4.3%
10 YEAR U.S. BOND	4.1%	3.3%	3.2%	-0.1%	3.6%	2.8%	-0.8%	4.4%	3.3%	-1.1%
		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	Mar-09		<u>Dec-08</u>	<u>Mar-09</u>	
DE EMPLOYMENT	0.1%	-1.4%	-1.7%	-0.3%	-1.1%	-1.8%	-0.7%	0.6%	0.3%	-0.3%

•						
	FY2008	FY2009	9	FY2010		FY2011
ADJUSTMENTS ADJUSTED GROWTH	0.0	(10.0)		0.0		0.0
RATE	3.2%	-4.7%		-9.9%		3.8%
Tax law amendment of	changes quarterly pa	yment pattern in FY	2009.			
ESTIMATED TAX PAYMENTS DUE:	9,	/15/2008 25%	12/15/2008 2	25% 4/15/2009	<b>50%</b> 6/15/2009	20%

# **PUBLIC UTILITY TAX**

# *Mar-09*

#### **ESTIMATES**

	FY2008		FY2009			FY2010			FY2011		
	ACTUAL	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	Mar-09	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	
GROSS AMOUNT	\$48.1	\$57.0	\$57.0	\$0.0	\$58.2	\$58.2	\$0.0	\$60.2	\$60.2	\$0.0	
GROWTH RATE	4.2%	18.5%	18.5%	0.0%	2.1%	2.1%	0.0%	3.5%	3.5%	0.0%	

<b>TRACKING</b>								
		Trackin	g as of:		Growth Needed to Hit	Estimate	if revenue fol	lows trend:
	<u>AMOUNT</u>	<u>Dec-08</u>	Mar-09	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$39.2	31.4%	23.9%	-7.6%	<u>ESTIMATE</u>	\$59.6	\$59.3	\$59.6
FY2008	\$31.7				8.2%			

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

		<u> </u>								
	FY2008		FY2009			FY2010			FY2011	
	<u>ACTUAL</u>	<u>Dec-08</u>	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE
REAL GDP	2.4%	-1.0%	-1.8%	-0.8%	-0.1%	-1.8%	-1.7%	3.1%	2.9%	-0.2%
		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	<u>Mar-09</u>	
DE. EMPLOYMENT	0.1%	-1.4%	-1.7%	-0.3%	-1.1%	-1.8%	-0.7%	0.6%	0.3%	-0.3%

FY2008	<u>FY2009</u>	<u>FY2010</u>	<u>FY2011</u>
\$0.6	\$0.0	F.I.	F.I.
22.7%	18.5%	2.1%	3.5%
	\$0.6	\$0.6 \$0.0	\$0.6 \$0.0 F.I.

### CIGARETTE TAX

# *Mar-09*

#### **ESTIMATES**

	FY2008		FY2009			FY2010			FY2011		
	<u>ACTUAL</u>	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	
GROSS AMOUNT	\$125.3	\$130.0	\$128.0	(\$2.0)	\$131.3	\$121.3	(\$10.0)	\$132.6	\$122.5	(\$10.1)	
GROWTH RATE	42.0%	3.7%	2.1%	-1.6%	1.0%	-5.3%	-6.2%	1.0%	1.0%	0.0%	

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate	if revenue fol	lows trend:
	<u>AMOUNT</u>	<u>Dec-08</u>	Mar-09	<u>CHANGE</u>	Mar-09	FY 08	3 YR AVG.	5 YR AVG.
FY2009	\$79.2	5.4%	3.6%	-1.8%	<u>ESTIMATE</u>	\$129.8	\$128.7	\$128.3
FY2008	\$76.5				-0.2%			

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	FY2008		FY2009			FY2010			FY2011	
	ACTUAL	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE	Dec-08	<u>Mar-09</u>	CHANGE
DE EXCISE RATE AVERAGE EXCISE -	\$1.15	\$1.15	\$1.15	\$0.00	\$1.15	\$1.15	\$0.00	\$1.15	\$1.15	\$0.00
MD, NJ, PA	\$1.98	\$1.98	\$1.98	\$0.00	\$1.98	\$1.98	\$0.00	\$1.98	\$1.98	\$0.00
		<u>Dec-08</u>	Mar-09		<u>Dec-08</u>	<u>Mar-09</u>		<u>Dec-08</u>	<u>Mar-09</u>	
DE. EMPLOYMENT	0.1%	-1.4%	-1.7%	-0.3%	-1.1%	-1.8%	-0.7%	0.6%	0.3%	-0.3%

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	FY2008	FY2009	<u>FY2010</u>	<u>FY2011</u>
ADJUSTMENTS ADJUSTED GROWTH	(\$48.7)	(\$66.2)	F.I.	F.I.
RATE	-13.4%	-19.4%	-5.3%	1.0%

# **OTHER REVENUES**

# *Mar-09*

				FY 2009					FY 2010		
Revenue Category	Α	В	С	D	Е	F	G	Н	ı	J	K
	FY 2008	<u>Dec-08</u>	B over A	<u>Mar-09</u>	D over A	D minus B	<u>Dec-08</u>	G over B	<u>Mar-09</u>	I over D	I minus G
School Dist. Reimbursement of											
Debt Service	10.8	10.2	-5.6%	10.2	-5.6%	0.0	10.4	2.0%	10.4	2.0%	0.0
Alcoholic Beverage Tax	14.7	15.5	5.2%	15.5	5.2%	0.0	16.1	3.9%	16.1	3.9%	0.0
Public Accommodations Tax	11.3	10.7	-5.3%	10.3	-8.8%	(0.4)	10.9	2.0%	10.3	0.0%	(0.6)
Business & Occupational Fees	6.6	6.9	4.2%	6.2	-6.6%	(0.7)	7.5	8.5%	6.5	5.0%	(1.0)
Court Fines & Costs	5.6	6.0	6.8%	6.0	6.8%	0.0	6.2	3.3%	6.2	3.3%	0.0
Child Support	1.0	1.1	6.4%	1.1	6.4%	0.0	1.1	0.0%	1.1	0.0%	0.0
Regulation of Securities	10.0	9.1	-8.9%	9.1	-8.9%	0.0	9.4	3.3%	9.4	3.3%	0.0
Adj. Prior Year	1.0	1.3	20.1%	1.3	20.1%	0.0	1.3	0.0%	1.3	0.0%	0.0
Medicaid recovery	2.4	2.4	0%	2.4	0%	0.0	2.4	0.0%	2.4	0.0%	0.0
Prothonotary Fees	3.1	3.2	2.7%	3.2	2.7%	0.0	3.4	5.2%	3.4	5.2%	0.0
Corporate Revolving Fund Transfer to General Fund	6.2	1.5	-76.0%	2.5	-59.9%	1.0	2.0	33.3%	2.0	-20.0%	0.0
Telephone & Telegraph	1.2	1.3	2.9%	1.3	2.9%	0.0	1.3	3.2%	1.3	3.2%	0.0
Subtotal	74.2	69.2	-6.8%	69.1	-6.9%	(0.1)	72.0	4.1%	70.4	1.9%	(1.6)
Other	42.2	23.4	-44.5%	40.7	-3.5%	17.3	22.3	-4.7%	22.3	-45.2%	0.0
TOTAL ESTIMATE	116.3	92.6	-20.4%	109.8	-5.7%	17.2	94.3	1.8%	92.7	-15.6%	(1.6)

# **OTHER REVENUES**

# Mar-09

	FY 2011											
Revenue Category	L	M	N	0	Р							
	<u>Dec-08</u>	L over G	<u>Mar-09</u>	N over I	N minus L							
School Dist. Reimbursement of												
Debt Service	10.6	2.0%	10.6	2.0%	0.0							
Alcoholic Beverage Tax	16.6	3.4%	16.6	3.4%	0.0							
Public Accommodations Tax	11.5	5.0%	10.6	2.9%	(0.9)							
Business & Occupational Fees	7.5	0.0%	6.8	5.0%	(0.7)							
Court Fines & Costs	6.4	3.5%	6.4	3.5%	0.0							
Child Support	1.1	3.5%	1.1	3.5%	0.0							
Regulation of Securities	9.7	3.5%	9.7	3.5%	0.0							
Adj. Prior Year	1.3	5.0%	1.3	5.0%	0.0							
Medicaid recovery	2.4	0.0%	2.4	0.0%	0.0							
Prothonotary Fees	3.5	4.0%	3.5	4.0%	0.0							
Corporate Revolving Fund Transfer to General Fund	2.0	0.0%	2.0	0.0%	0.0							
Telephone & Telegraph	1.3	3.5%	1.3	3.5%	0.0							
Subtotal	74.1	2.9%	72.6	3.1%	(1.5)							
Other	22.5	0.9%	22.5	0.9%	0.0							
TOTAL ESTIMATE	96.6	2.5%	95.1	2.6%	(1.5)							

	FY 2008 FY 2009									FY 2010							FY 2011					
	Act	ual	<u> </u>	<u> Dec-08</u>	<u>N</u>	Mar-09	С	hange		<u>[</u>	<u> 0ec-08</u>	<u> </u>	Mar-09	Cr	nange		<u>Dec-08</u>	1	<u> Mar-09</u>	Cha	ange	
License	\$ 3	3.2	\$	6.0	\$	7.0	\$	1.0		\$	3.0	\$	3.0	\$	-		\$ 3.0	\$	3.0	\$	-	
Bank Franchise	14	1.9		9.0		16.5		7.5			3.0		3.0		-		3.0		3.0		-	
Abandoned Property	4	1.0		17.0		17.0		-			10.0		10.0		-		7.0		7.0		-	
Insurance	17	7.5		7.0		7.0		-			7.0		7.0		-		7.0		7.0		-	
Estate	(	).1		0.3		0.3		-			-		-		-		-		-		-	
Cigarette	(	).3		0.3		0.3		-			0.3		0.3		-		0.3		0.3		-	
Others	,	.8		2.1		2.1		-			2.1		2.1		-		2.1		2.1		-	
Total	\$ 4	.9	\$	41.7	\$	50.2	\$	8.5		\$	25.4	\$	25.4	\$	-		\$ 22.4	\$	22.4	\$	-	